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Retail Lending Business Management Specialist – Digital Bank

Description

- Shape the Retail Lending roadmap and define key product capabilities for the Digital Bank
- Understand and keep abreast of the competitive landscape, having a clear view of the positioning of products against competitors
- Lead product development end-to-end, including product conceptualisation, customer journeys design, articulation & prioritisation of business requirements, review of technical build, user testing and working with relevant stakeholders to deliver the Retail Lending operating model with ongoing portfolio monitoring and optimisation
- Roll out Retail Lending products and ensuring strict compliance to legal and regulatory framework
- Develop acquisition strategy and impactful onboarding / marketing campaigns
- Monitor retail lending portfolio performance and propose changes in customer journeys / features using a data-driven approach

Qualifications

- A Bachelor's Degree in Finance, Commerce, Accounting or Business equivalent
- Possess at least 2 – 7 years of relevant working experience in retail lending products, with FinTech companies or banks
- Good verbal and written communication skills
- Good knowledge of Microsoft Office Suite (Excel, Word, PowerPoint)
- Demonstrated ability to execute and manage end to end projects
- Highly passionate, with a strong sense of responsibility and willingness to learn
- Self-driven to deliver, with an intrapreneurial mindset to thrive in fast-paced and dynamic environments

Hiring organization

SeaMoney

SeaMoney is one of the fastest growing digital financial services (DFS) networks in Southeast Asia. Its offerings include e-wallet services, payment processing, micro-lending, and related digital financial services and products that leverage the large user base, wealth of high-quality data, strong on-platform demand, and operational efficiency across Sea's ecosystem.

These services and products are available in various markets across Southeast Asia under AirPay, ShopeePay, Shopee PayLater, and other related brands.

Employment Type

Full-time

Job Location

Kuala Lumpur, Federal Territory of Kuala Lumpur, Malaysia

Date posted

December 6, 2022

APPLY