



<https://fintechnews.my/job/salesforce-manager-my-at-emq-inc/>

## Salesforce Manager – MY

### Description

EMQ is a global fintech company that enables businesses of every size to efficiently move money and deploy end-to-end financial services from anywhere in the world, leveraging our expansive global network. Through continuous innovation, we deliver flexible payment infrastructure with increased speed, transparency, and certainty – vital requirements in an always-on digital economy. Our API-powered platform makes it easy for businesses across industries to enable Banking as a Service (BaaS) offerings and embed financial services into their customer touchpoints for differentiated value propositions.

At EMQ, we are dedicated to improving people's lives with our network that touches billions of people throughout Asia Pacific, Africa, Europe and North America. We remain committed to fostering a more sustainable world by making financial services more accessible and inclusive for everyone, everywhere.

If you are seeking an opportunity to make a real difference in a company with a global reach and exciting financial services, come join us and grow with a team of people who will energize and inspire you!

### The Role

We are looking for a Salesforce Manager, who is also capable of both development and administration, to play a key role in building connected applications on the Salesforce platform. This role will work closely with our business, product, and engineering teams to leverage the platform to automate processes and to optimize all aspects of business sales operations and customer onboarding.

### Responsibilities

- Working closely, as a sole contributor, with business development, compliance & product teams to streamline customer onboarding and sales pipeline activities
- Design, development and rollout of customised Salesforce Lightning workflows
- Management of the Salesforce platform, licenses and users
- Be the subject matter expert to the user community, providing training programs and initiatives to increase engagement
- Champion Salesforce tools within the organisation

### Qualifications

- An expert level understanding of the Salesforce CRM platform using the Lightning experience (preferably with Salesforce Administrator Certification)
- Demonstrated ability to design solid data models
- Ability to integrate with Salesforce with APIs using a programming language is highly valued
- Ability to develop customized solutions within the Salesforce platform to support critical business functions and meet project objectives and

### Hiring organization

EMQ Inc.

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### Employment Type

Full-time

### Industry

Financial Services

### Job Location

Kuala Lumpur, Federal Territory of Kuala Lumpur, Malaysia

### Date posted

November 29, 2021

Apply

company goals

- Ability to perform development, testing, documentation of Salesforce solutions
- Ability to develop custom applications using Lightning Components, Salesforce Apex and Visualforce
- Forward-thinking: you build solutions that can be extended
- Detail-oriented: you always ask important questions to get clarifications
- Problem Solver. You are creative but also practical in finding solutions to problems that may arise in the project to avoid potential escalations.
- Highly-motivated: you are eager to identify and solve business problems

## **Job Benefits**

- Flexible work arrangement
- Comprehensive employee benefits and rewards
- Generous leave policy to support personal and family needs
- Competitive compensation package
- Learning and Development program
- High performing, ambitious, collaborative and fun working culture
- Fast-paced environment, full of opportunities for career growth

EMQ is committed to creating a diverse and inclusive workplace where all employees feel valued, respected and accepted.